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## TERMS OF REFERENCE FOR A CONSULTANT TO CONDUCT A RAPID ASSESSMENT TO UNDERSTAND THE ISSUES AROUND ACCESS TO ARABLE LAND AND THE EFFECTS OF INADEQUATE LAND FOR SMALLHOLDER FARMERS IN DELTA, EDO, AND ONDO STATE RESPECTIVELY

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### BACKGROUND

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PIND is a Nigerian non-profit Foundation established in 2010 with initial funding by Chevron Corporation to support a portfolio of socio-economic development programs for Nigeria's Niger Delta to improve the standards of living for communities in the region. PIND supports projects in collaboration with a diverse range of donor partners including bilateral and multilateral aid agencies, federal and state government agencies in Nigeria, private companies and foundations. With an overarching goal of increasing income and employment in the region, the Foundation has two main programs supported by four key enablers.

They are:

- **Economic Development:** Facilitates inclusive, sustainable and diversified economic growth enabled by improved analysis, advocacy and capacity building of market actors.
- **Peace Building:** Strengthens conflict management systems and capacities for enabling peace & economic growth, utilizing analysis & advocacy to address constraints to peace
- **Enablers:** Enables PIND's program delivery in an integrated approach that encompasses capacity building, advocacy, communications, gender and social inclusion.

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## BACKGROUND

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Access to land is a fundamental means whereby the poor can ensure household food supplies and generate income through production and processing. This applies both to societies in which subsistence agriculture is prevalent, where access to land is the sine qua non of household food security; and to societies where agriculture is more market-oriented, in which family farming -a means of farming managed and operated on family labor, (Garner, 2015) - provides a principal source of employment-generating the income with which to buy food according to an FOA report (2006).

Access to arable land is a major constraint to increased productivity of smallholder farming in Nigeria. Lesser farmland has consequences for productivity, income, and the wellbeing of the vulnerable smallholder farmers and the rural population where these farmers are clustered (FOA, 2006).

There has been some anecdotal evidence that smallholder farmers in the crop value chain in the South-South region of Nigeria do not have adequate access to arable land for increased production. The evidence shows that differences in land access of smallholders are large, resulting in significant differences in production, income, and wealth. Instances where they are allowed to expand their farming practices, then they are allocated land in virgin forests, and consequently faced with the challenge of the high cost of clearing and preparing the land for cultivation.

PIND's Cassava Value Chain Analysis (2011) identified limited access to farmlands for expansion as a major infrastructural constraint for increased cassava production in the Niger Delta. This coupled with low yield and productivity (due to poor farming practices) has limited the capacity of cassava farmers to take advantage of the potential that exists in the sector which is a mainstay of the Nigerian economy.

PIND's interventions in the cassava sector have focused on improving the productivity of cassava farmers through training and demonstrations of improved practices as well as increasing access to quality agro-input that will guarantee increased yield and productivity of farmers to meet the demands

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of a growing industrial sector and the needs of a large food market. Taking these interventions to scale would require access to additional lands for new and existing cassava farmers across the region to implement improved practices.

## PURPOSE OF THE ASSESSMENT

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The primary purpose of this activity is to understand the underlying issues and guiding principles of land availability and allocation for the cultivation of crops – with a focus on cassava, cocoa, and oil palm across Delta, Edo and Ondo States. This assessment would also provide evidence-based data of the economic value of increased production with which to engage government and communities to increase access to arable land to smallholder farmers.

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## SPECIFIC OBJECTIVES

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The specific objectives of this assessment are divided into three broad categories:

### 1. Government – policies and programs

This assessment would review past and ongoing government crop programs, and explore the impact on smallholder farmers. It would try to understand why the government's interventions do not make provisions for land allocation despite the land tenure system. It would examine why such programs have not worked in the past and the lessons learned.

The study would analyze government land policies and the guiding principles of government reserved land for agriculture. It would seek to identify existing government reserved agriculture land in the focal States and particular communities where this is prevalent within the states.

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The study would identify factors that affect the proper implementation of agriculture land programs and policies for smallholder farmers and the limitations of out-grower schemes designed to feed both the local and industrial markets.

## 2. Community – land management and allocation

The assessment would attempt to select and profile three communities per focal State to understand the dynamics of the communal land management structure. It would seek to understand the systems adopted for land sharing in the profiled communities and identify possible constraints to availability and access to farmers

The assessment would also investigate the land fallow systems practiced in communities and explore alternative methods of farming that would increase productivity with maximum utilization of land. The assessment would investigate how these practices affect women and measures that can be explored to improve access.

## 3. Value chain actors – farmers associations, large agro companies

The study would attempt to identify and garner lessons from farmers associations and agro companies that had done out-growers' scheme. The study would try to understand the interactions amongst the different actors in such a scheme and related to the issue. The assessment should answer the questions of what is the type of relationship that exists between the actors?

How can it improve? What are the constraints and where does the opportunity exist to make an impact

## SCOPE OF WORK

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The scope and focus of the assessment are first to source data, analyze the data and recommend an advocacy strategy with which to engage both government and community leadership structures to make land available for smallholder farmers. The Consultant shall review relevant policy documents, programs and strategies in the agriculture and other relevant ministries from the focal States. There shall also be an extensive review of agriculture programs and the priority commodities that they support.

The use of participatory processes is mandatory for this engagement. Critical reflection of how this issue impacts the different demography in the agriculture sector: civil society, youth, women, business community and other stakeholders is integral to developing an effective advocacy strategy that can result in a meaningful change. As such, the Consultant will be expected to liaise with the State officials, communities, CSOs, market development service providers and co-facilitators.

A desk review of successful land policies that supports smallholder farming like the Cross River cocoa cultivation model, the Ogun State agriculture land allocation program and similar programs within Nigeria and other parts of the world

## DELIVERABLE AND TIMELINES

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The scope of work is broken down into key tasks and timeline set against them, with the total number of days required to deliver each task. This project is expected to start August 3rd 2020 and end October 5<sup>th</sup> 2020;

S/N	DESCRIPTION OF ACTIVITIES	ASSOCIATED DELIVERABLES (AND CODES)	NO Of DAYS	DELIVERY DATE
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T1.	Review of terms of reference, clarification of objectives and scope of work	Inception report Work plan, Stakeholders map, report outline	1	August 5th
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T2.	An exhaustive review of government agriculture schemes, review of communal land governance structures and arable land management in focal locations, best practices from other climes	Literature review report	3	August 8th
T3.	Data gathering and analysis	Draft report of findings/testing of hypothesis	10	August 19th
T4.	Report writing	Draft report	3	August 22nd
T5.	Presentation of report	Policy brief	1	August 27th
T6.	Finalization of report	Final report	2	August 31st
	Total		20	

## QUALIFICATIONS

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The following qualifications and experience is required:

- Strong network and experience in agriculture, public policy, economics, exceptions will be made in rare cases based on closely related professional experience;
- Demonstrated experience in working with government partners and other stakeholders in public sector development programs especially in agriculture. Prior working experience with State and Federal Governments in Nigeria
- Experience in designing advocacy strategies for agriculture and related projects
- Ability to work with minimal supervision;
- High level of written and oral communications skills in English;
- Must be result-oriented, a team player, exhibiting high levels of enthusiasm, tact, diplomacy and integrity;
- Excellent interpersonal and professional skills in interacting with government, communities and development partners;

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- Demonstrated experience with skills in facilitation of stakeholder engagements/workshops, including in multi-cultural settings;
- Experience in research, policy development, management, policy analysis and programming related work.

**CRITERIA FOR ASSESSMENT AND SELECTION OF APPLICANTS**

S/N	Scoring criteria	Scores allowed	Scored earned	Remark
1	<p>A proposal that demonstrates clear understanding of the objectives, scope of work and deliverable state in the ToR .</p> <p>Proposal should show clear interpretation of the following task;</p> <ul style="list-style-type: none"><li>• A desk review of successful land policies that supports smallholder farming</li><li>• Methodology that can support collection and analysis of quantitative and qualitative data on the issue of availability of arable land</li><li>• Propose a plausible hypothetical advocacy strategy to address the issue of access to land for small holder farmers</li></ul>	40		

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2	A CV or personal statement that shows evidence of related work and where possible samples of similar projects delivered should be shared to verify the claim. Stated experiences should also demonstrate a good understanding of public policies in agriculture, and land. And a strong network within the Niger Delta State and the Federal Government Ministry of Agriculture is an added advantage	30		
3	Consultancy fees proposed	20		
4	Proposal from a female applicant	10		
	Total score	100 points		

## HOW TO APPLY

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Interested Individual Consultants are required to submit a recent curriculum vitae along with a brief proposal and statement of capacity to carry the assignment. The proposal which should also indicate expected professional fees for services, should be emailed [procurement@pindfoundation.org](mailto:procurement@pindfoundation.org) with subject heading "Consultancy for Assessment of Arable Land" not later than **27th July 2020**. Applicants who do not submit the below listed documents will be disqualified.

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## **Mandatory Required items from vendors/consultants who intend to bid any work or service in PIND**

1. Certificate of Business Registration/Mean of Personal Identification
2. Profile of organization or Resume in case of a consultant
3. Most Recent Tax Clearance Certificate
4. Tax Identification Number
5. Full physical contact address
6. Bank Reference Letter
7. Bank details as follows: I. Name of Account  
II. Account Number  
III. Name of Bank  
IV. Address of Bank

## **Equal Opportunity and Non-Discrimination in Employment**

PIND Foundation provides equal opportunity in employment and engagement for all persons, vendors and contractors, and prohibits unlawful discrimination and harassment in all aspects of contractual engagement or employment because of age, sex, gender, marital status, disability, nationality, race, religion or any factor prohibited by law of Nigerian Government.

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